

How to Write a Letter to Get **UNSTUCK**

Farmers hate to be stuck yet they procrastinate and avoid conflict.

Are you facing barriers to passing your farm on to the next generation?

Imagine how good it will feel when your accountant, lawyer, or financial planner asks you “What do you really want for your family and your farm?” and you will know the answer. That readiness and knowledge will save you time and money when you use your professional advisors’ input wisely.

Use the following prompts as a guide to get clear on what you want and what is stopping you from getting there.

1. What do you want your farm business to look like in **one year** from now? Will there be growth? Are you going to change your role on the farm?
2. What do you want your farm business to look like in **five years** from now?
3. Think about what is keeping you stuck. List the barriers you face that prevent you from making a plan. It can be anything from stress, to time management, to stubborn family members.
4. Next, write down possible solutions to each barrier you face. For example, some possible solution would be to respectfully share your visions for the farm with the founders to open up communication, or to take some time from the farm for you to relieve stress.

Share your visions for the farm with your family and invite them to share theirs in turn. Getting your family to the table to talk is the first step in getting unstuck.

Want to learn more about this topic from Elaine Froese?

Listen to her speak with Jason Medows on the podcast [Ag State of Mind](#) (episodes 124 & 125) as she helps guide him to write a letter of his own.