

KEY CHALLENGES AUDIT SHEET

Farm families find this Audit Sheet to be helpful in identifying areas in their business that need focus and coaching attention. Use the spaces to the left below to indicate with an 'X' the challenges that your farm family business is currently facing.

<input type="checkbox"/>	A better understanding of how to be fair to family members.
<input type="checkbox"/>	Getting clearer about recognizing the value of contribution and sweat equity to the farm.
<input type="checkbox"/>	Becoming better organized to have both succession life plan & estate death plan in order.
<input type="checkbox"/>	Explaining more effectively why certain decisions/family decisions are made.
<input type="checkbox"/>	Recognizing the income stream that we require when the farm transfers.
<input type="checkbox"/>	A better understanding of what is enough to live on.
<input type="checkbox"/>	Dealing more effectively with residence needs.
<input type="checkbox"/>	Hearing more about off-farm income streams.
<input type="checkbox"/>	Increasing my expertise in financial planning.
<input type="checkbox"/>	Becoming more aware of what's risky in changing ownership of the farm.
<input type="checkbox"/>	Defining the actual financial snapshot of the viability of the farm operation.
<input type="checkbox"/>	Becoming more aware of what's next for me after the farm transfers.
<input type="checkbox"/>	Having more fun in my life.
<input type="checkbox"/>	Building a more workable succession plan.
<input type="checkbox"/>	Better honouring of the timelines we have agreed to.
<input type="checkbox"/>	Decreasing anxiety over the uncertainty of the future.
<input type="checkbox"/>	Avoiding the typical mistakes farmers make in farm transfer planning.
<input type="checkbox"/>	Becoming clearer about who does what in the daily farm operation.
<input type="checkbox"/>	Learn better conflict resolution skills.
<input type="checkbox"/>	Better understand how to clarify my intent.
<input type="checkbox"/>	Express my thoughts more effectively.
<input type="checkbox"/>	Becoming a better listener.
<input type="checkbox"/>	Better understanding of how to build trust.
<input type="checkbox"/>	Dealing more effectively with resistance.
<input type="checkbox"/>	Learning to deal with difficult feedback.
<input type="checkbox"/>	Be better equipped to identify tension triggers.
<input type="checkbox"/>	Other

Please scan this back to elaine@elainefroese.com (confidential)
This checklist will help you understand your key issues for coaching.

Name: _____

Date: _____

Email: _____

Phone: _____