

KEY CHALLENGES AUDIT SHEET

Farm families find this Audit Sheet to be helpful in identifying areas in their business that need focus and coaching attention. Use the spaces to the left below to indicate with an 'X' the challenges that your farm family business is currently facing.

	A better understanding of how to be fair to family members.
	Getting clearer about recognizing the value of contribution and sweat equity to the farm.
	Becoming better organized to have both my succession life plan and estate death plan in order.
	Explaining more effectively why certain decisions/family decisions are made
	Recognizing the income stream that we require when the farm transfers.
	Dealing more effectively with residence needs.
	A better understanding of what is enough to live on.
	Hearing more about off farm income streams
	Increasing my expertise at financial planning.
	Becoming more aware of what's risky in changing ownership of the farm.
	Defining the actual financial snapshot of the viability of the farm operation.
	Becoming more aware of what's next for me after the farm transfers.
	Having more fun in my life.
	Building a more workable succession plan.
	Better honouring of the timelines we have agreed to.
	Getting more ideas to expand options
	Decreasing anxiety over the uncertainty of the future.
	Avoiding the typical mistakes farmers make in farm transfer planning.
	Becoming clearer about who does what in the daily farm operation.
	Greater understanding of who is the ultimate decision maker.
	Learning to better handle different responsibilities.
	Learn better conflict resolution skills.
	Better understand how to clarify my intent
	Express my thoughts more effectively
	Becoming a better listener
	Better understanding of how to build trust
	Dealing more effectively with resistance
	Learning to deal with difficult feedback
	Having more effective family business meetings
	Be better equipped to identify tension triggers
	Other
	Other

Please fax this back to Elaine at 204-534-3222 (confidential)
 This checklist will help you understand your key issues for coaching.

Name: _____

Date: _____

Email: _____

Phone: _____